



Overall Time Line	COMPLETE PROCESS FOREIGN DIRECT INVESTMENT TO SOP – 18 TO 24 MONTHS							
Time Period	2- 3 Months	3 - 4 Months	3 Months	9 - 12 Months				
Project Steps	Strategy & Feasibility	Legal & Investment Promotion & Site Evaluation	Planning & Tendering	Construction, Technical Equipment, Recruitment				
	<p><b>Strategy Workshop</b></p> <ul style="list-style-type: none"> <li>Motivation &amp; Targets</li> <li>Key Requirements</li> <li>Shareholder Requirements</li> <li>Time Frame &amp; Dead-Lines</li> </ul> <p><b>Key Data (e.g.)</b></p> <ul style="list-style-type: none"> <li>Build or Buy</li> <li>Emissions Expected</li> <li>Requested Plant Size</li> </ul> <p><b>Project Organization</b></p> <ul style="list-style-type: none"> <li>Manager &amp; Team Structure</li> <li>Reporting</li> <li>Rules &amp; Budget</li> <li>Reporting</li> <li>Mile Stones</li> <li>Exit Points</li> </ul> <p><b>Feasibility Requirements</b></p> <ul style="list-style-type: none"> <li>Single Country Study</li> <li>Multiple Country Study</li> <li>Successive Evaluation</li> <li>Define A- &amp; B-Criteria</li> </ul> <p><b>Preliminary Budget</b></p> <ul style="list-style-type: none"> <li>Consulting Cost</li> <li>Cost Estimations</li> </ul> <p><b>Preliminary Time Planning</b></p> <ul style="list-style-type: none"> <li>Gent Chart</li> <li>Project Steps</li> </ul>	<p><b>Feasibility Criteria</b></p> <ul style="list-style-type: none"> <li>Scoring System</li> <li>Steps of Evaluation</li> </ul> <p><b>Multi Country Criteria</b></p> <ul style="list-style-type: none"> <li>Economical Risks</li> <li>Rules of Law</li> <li>Political Risks</li> <li>Free Trade Agreements</li> <li>IP Protection</li> <li>Labour Market &amp; Law</li> <li>Basic Taxation</li> <li>Investment Promotion</li> <li>Score: Ease of Doing Business</li> <li>Total Scoring</li> <li>Transparency Index</li> <li>Land Ownership</li> </ul> <p><b>Deep Feasibility (e.g.)</b></p> <ul style="list-style-type: none"> <li>Local Supply Base</li> <li>Infrastructure</li> <li>Acceptance for Expats</li> <li>Investment Protection</li> <li>Public Safety</li> <li>Social Infrastructure</li> <li>Local Market</li> <li>Currency Risks</li> <li>Climate, Environment</li> <li>Compulsory Certification</li> <li>Final Scoring</li> </ul>	<p><b>Company Structure</b></p> <ul style="list-style-type: none"> <li>Legal Form</li> <li>Foreign Shareholding</li> <li>Foreign Business Act</li> <li>Restricted Activities</li> </ul> <p><b>Company Establishment</b></p> <ul style="list-style-type: none"> <li>Shareholding</li> <li>Directors</li> <li>Capital</li> <li>Name Reservation</li> <li>Articles of Association</li> <li>Registration</li> <li>Tax &amp; VAT Registration</li> <li>Foreign Bank Account</li> </ul> <p><b>Investment Promotion</b></p> <ul style="list-style-type: none"> <li>Feasibility &amp; Category</li> <li>Available Incentives</li> <li>Application Process</li> <li>BOI Interview, Amendment</li> <li>Certificate</li> <li>Machine Import Registration</li> <li>Other Incentives</li> </ul>	<p><b>Site Evaluation</b></p> <ul style="list-style-type: none"> <li>Define Key Criteria</li> <li>Evaluate Regions</li> <li>Greenfield or Park</li> <li>Land Use Planning</li> </ul> <p><b>Evaluation Regions</b></p> <ul style="list-style-type: none"> <li>Infrastructure</li> <li>Key Distances</li> <li>Labour Market</li> <li>Clusters, Incentives</li> </ul> <p><b>Evaluation Estates</b></p> <ul style="list-style-type: none"> <li>Cost of Land</li> <li>Service Structure</li> <li>Infrastructure</li> <li>Tenants, Industries</li> <li>Service Providers</li> <li>Power Safety</li> </ul> <p><b>Site Evaluation</b></p> <ul style="list-style-type: none"> <li>Plot Lay Out</li> <li>Piling &amp; Filling</li> <li>Flood Protection</li> <li>Neighbours</li> <li>Contaminations</li> <li>Slopes</li> <li>Accessibility</li> </ul> <p><b>Legal Completion</b></p> <ul style="list-style-type: none"> <li>Land Purchase</li> <li>Legal Survey</li> </ul>	<p><b>Factory Planning</b></p> <ul style="list-style-type: none"> <li>Internal or External</li> <li>Legal Regulations</li> <li>Requirements</li> <li>Local Experts</li> </ul> <p><b>Tendering Process</b></p> <ul style="list-style-type: none"> <li>Planning Support</li> <li>General Constructor</li> <li>Supervising System</li> </ul>	<p><b>Tender Preparation</b></p> <ul style="list-style-type: none"> <li>GC Long-List</li> <li>Confidentiality Agreement</li> <li>Evaluate Profiles &amp; References</li> <li>Draft Tender Documents</li> <li>Draft Tender Rules</li> <li>Decide Short List</li> </ul> <p><b>Tendering</b></p> <ul style="list-style-type: none"> <li>Check Questions</li> <li>Distribute Answers</li> <li>Ensure Process &amp; Due Date</li> </ul> <p><b>Influencers</b></p> <ul style="list-style-type: none"> <li>First Evaluation</li> <li>Disqualifications</li> <li>Tenants, Industries</li> <li>Evaluate Deviations</li> <li>Second Evaluation</li> <li>Price &amp; Payment Rules</li> <li>Time Line Warranties</li> <li>Guarantees &amp; CAR Insurance</li> <li>Assignment</li> </ul> <p><b>Prepare Construction</b></p> <ul style="list-style-type: none"> <li>Assign on Site Inspection</li> <li>Survey Weekly Progress</li> <li>Release Payments</li> <li>Organize on-Site Office</li> </ul>	<p><b>Construction</b></p> <ul style="list-style-type: none"> <li>Piling</li> <li>Civil Engineering</li> <li>Installations</li> <li>Connecting</li> </ul> <p><b>Evaluate Service Providers</b></p> <ul style="list-style-type: none"> <li>IT</li> <li>Waste Management</li> <li>Office Equipment</li> <li>Technical Services</li> <li>Canteen Services</li> <li>Forwarders</li> </ul>	<p><b>Technical Equipment</b></p> <ul style="list-style-type: none"> <li>Prepare Machinery Import</li> <li>Register Used Machinery Online</li> <li>Certify Used Machinery</li> <li>Evaluate Local Suppliers</li> </ul> <p><b>Key Recruitment</b></p> <ul style="list-style-type: none"> <li>Thai Plant Manager</li> <li>BOI Accounting</li> <li>HR Manager</li> <li>Others on Request</li> </ul> <p><b>HR Activities</b></p> <ul style="list-style-type: none"> <li>Blue Collar Recruitment</li> <li>Labour Contracts</li> <li>Labour Regulations</li> <li>Work Instructions</li> <li>Training &amp; Coaching</li> </ul> <p><b>Other Requirements</b></p> <ul style="list-style-type: none"> <li>Localization of Supply</li> <li>ISO Certification</li> <li>BOI-Reporting</li> </ul> <p><b>Test Run</b></p> <ul style="list-style-type: none"> <li>Agree Date with Monks</li> <li>Invitation List</li> <li>Event Organization</li> </ul>
	<b>Deliverables</b>	<b>Feasibility Study</b>	<b>NewCo Buys Factory Land</b>	<b>Construction Contract</b>	<b>SOP</b>			